

Suggested Best Practices for Motorcycle Test Drives

These items are offered to limit the injury and loss exposures related to allowing an individual to test ride a motorcycle

- Develop a check list to be used to record the information related to the test ride. The checklist should be required to be filled out by sales personnel prior to allowing a test ride.
- Obtain and photo copy the driver's license of the prospective test rider.
- Verify that the test rider has a valid operator's license and the license contains a motorcycle endorsement.
- Interview the test rider as to their riding experience to determine ability to handle the size and type of motorcycle the rider wishes to test ride.
- Obtain a signed Release and Waiver of Liability.
- During the rider experience interview observe the test rider for any signs of intoxication or drug use. Suspected intoxicated/impaired individuals should not be allowed a test ride.
- Properly adjust and fit all mirrors and the seat to the size and stature of the test rider prior to beginning the test ride.
- Conduct test rides on a pre-determined course and apprise the test rider of the length and layout of the course. The streets chosen for the test ride should be in good repair and with limited traffic.
- All traffic laws and speed limits must be adhered to by the test rider during the test ride.
- A dealer employee should accompany the test rider on the test ride.
- Helmets, proper clothing and footwear must be worn during the test ride.
- Test rides should only be permitted and conducted during daylight hours under suitable weather and road conditions.

Other determining factors which may be considered when deciding whether to grant a test ride:

- Is the individual a repeat customer?
- Is the individual known to dealership employees?
- Is the individual willing and able to put down a deposit?
- Did the individual arrive at the dealership on a similar motorcycle wearing appropriate riding gear?

Remember: you have the final word when determining whether a test ride is granted.